10 WAYS HAVING A BOMI RPA® ON YOUR STAFF CAN SAVE YOU MONEY!

1. **ENERGY SAVINGS:** An RPA understands how a building operates at peak efficiency and can implement an effective energy management program. With a working knowledge of all integrated building systems and their care and maintenance, an RPA® can reduce operating costs!

2. **LIFECYCLE COST SAVINGS:** The RPA is a long-range planning strategist with a formula for getting the most value for the replacement, retrofit, and maintenance dollar. With a thorough understanding of project development, codes, regulations, lighting principles, equipment, pest control, and security, the RPA® will not waste dollars on short-run purchases!

3. **BUDGET CONTROL:** The RPA manages from a finely-tuned, financial perspective. Putting this knowledge into practice means more dollars to your company's bottom line!

4. **REDUCED RISK:** The RPA is skilled in risk appraisal, personal and property liability insurance, self-insurance, and other important techniques for handling risk–saving you money by reducing your exposure to unnecessary risk!

5. **PROPERTY PROTECTION:** The RPA recognizes potential legal problems, addressing them correctly and avoiding them if possible. By tapping working knowledge of the critical aspects of owner liability and judicial procedure, the RPA can properly protect your property!

6. **ASSET MANAGEMENT:** The RPA has a complete background in investment finance and investments valuation. The RPA® makes decisions on a day-to-day basis, understands how to guard the company's balance sheet, and contributes to the overall profitability of the business!

7. **ETHICAL LEADERSHIP:** Being an RPA means complying with a standard code of ethics and conduct in employer, employee, vendor, and contractor relationships. The increased knowledge and practical personnel management techniques of an RPA can reduce turnover!

8. **STRATEGIC PLANNING:** The RPA understands a property's lifecycle from conceptualization to demolition. Fundamental knowledge of structural design, property analysis, and real estate values maximizes return on investment in each phase of the cycle!

9. **MARKETING RESULTS:** The RPA realizes the importance of tenant/management relationships. The RPA® is well-versed in marketing strategy, property analysis and survey, lease documents, negotiation, tenant renewal, and the turnaround of troubled properties, minimizing lease turnover!

10. **ROI:** When your company invests in education for your on site team, the organization gains a step-by-step approach to effective management. The RPA education program creates enthusiasm, job satisfaction, and knowledge, translating to increased efficiency and a properly trained staff!

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Let's Talk Numbers:

More than 90,000 property and facility management professionals have turned to BOMI International for their continuing education, professional development, and staff training needs.

99% of graduates say that obtaining a credential from BOMI has improved their knowledge of Property/Facility Management.

93% of graduates say that obtaining a credential from BOMI has been important to their career.

97% of graduates say that obtaining a credential from BOMI has helped to improve their job performance.

99% of graduates are satisfied with the currency, relevance, and thoroughness of BOMI's course content.

– Graduate data based upon a 2016 survey.

Credential Requirements:

Participants will complete six industry-related courses, plus Ethics Is Good Business® ShortCourse™, and one elective course to earn the RPA designation. Learn more about program requirements and course content by visiting www.bomi.org.

- ***Budgeting and Accounting***—Learn about applications and concepts needed to create and manage facilities' budgets.
- ***Real Estate Investment and Finance***—Evaluate real estate investments to maximize the value of a property.
- ***Environmental Health and Safety Issues***—Fully understand how to promote worker health and safety while protecting the environment.
- ***Law and Risk Management***—Learn how to process and address legal and risk management issues.
- ***The Design, Operation, and Maintenance of Building Systems, Part I***—Manage the ongoing operation and maintenance of building systems to maximize building efficiency.
- ***The Design, Operation, and Maintenance of Building Systems, Part II***—Increase occupant safety and comfort while facilitating building efficiency to meet business goals.

Elective course options:

- ***Leasing and Marketing for Property Managers***—Gain the skills needed to successfully lease and market a building space in any economic condition.
- ***Asset Management***—Make sense of your assets; discover the asset manager's role, function, and place in real estate and business; and master the ability to outperform competitors.
- ***Managing the Organization***—Learn and understand the impact that you can have on your organization and on the individuals who work for you.

Flexible Study Methods:

BOMI International offers a variety of study methods, allowing learners to develop their professional skillset, while having the flexibility to choose a course that best fits their schedule and individual learning style.

- Instructor-led Online
- Corporate Onsite Instruction
- Accelerated Review
- Semester-Length Classroom
- Self-Study

Ready to Get Started?

We're here to help: Contact one of our Education Coordinators today! **1.800.235.BOMI or service@bomi.org**