10 WAYS HAVING A FMA® ON YOUR STAFF CAN SAVE YOU MONEY!

1. **ENERGY SAVINGS:** The FMA understands how a building operates at peak efficiency and can implement an effective energy management program. With a working knowledge of all integrated building systems and their care and maintenance, an FMA can reduce your operating costs!

2. **LIFECYCLE COST SAVINGS:** The FMA is a long-range planning strategist with a formula for getting the most value for the replacement, retrofit, and maintenance dollar. With a thorough understanding of project development, codes, regulations, lighting principles, equipment, pest control, and security, the FMA will not waste dollars on short-run purchases!

3. **BUDGET CONTROL:** The FMA manages from a finely-tuned, financial perspective. Controlling costs and tracking spending patterns adds to your bottom line!

4. **FACILITIES STYLE AND IMAGE:** The FMA understands strategic and facilities planning principles, corporate finance and capital investment, organizational structure, decision-making methods, and information analysis. The FMA is skilled in creating a facilities management plan to help your company succeed in today’s competitive, dynamic, and global business climate!

5. **PROPERTY PROTECTION:** The FMA recognizes potential legal problems, addressing them appropriately and avoiding them if possible. By tapping working knowledge of the critical aspects of owner liability and judicial procedure, the FMA® can properly protect your property!

6. **TECHNOLOGY:** The FMA has a working knowledge of the technology commonly used in facilities, new technologies, and enhancements. The FMA evaluates the bottom line of current technological services to prepare your company for the future!

7. **ETHICAL LEADERSHIP:** Being an FMA means complying with a standard code of ethics and conduct in employer, employee, vendor, and contractor relationships. The increased knowledge and practical personnel management techniques of an FMA® can reduce turnover!

8. **STRATEGIC PLANNING:** The FMA understands a property’s life cycle from conceptualization to demolition. Fundamental knowledge of structural design, property analysis, and real estate values helps the FMA to maximize return on investment in each phase of the cycle!

9. **MARKETING RESULTS:** The FMA is well-versed in properly planning and managing details critical to the successful execution of a project—carefully implementing projects from start to finish!

10. **THINKING AHEAD:** The FMA is a true “facilitator” who manages teams, understands systems, and assesses the financial impact of decisions. Investing in the professional development of your facilities managers means bringing them the knowledge, experience, and versatility needed to perform the job!
Course Requirements & What You’ll Learn:

Participants will complete five industry-related courses, plus Ethics Is Good Business® ShortCourse™, and two elective courses to earn the FMA designation. Learn more about program requirements and course content by visiting www.bomi.org.

• Environmental Health and Safety Issues—Fully understand how to promote worker health and safety while protecting the environment.
• Facilities Planning and Project Management—This course will help you develop the skills and knowledge critical to the successful execution of any facilities project.
• Fundamentals of Facilities Management—Learn how to structure and manage operations and maintenance programs, and how to manage personnel effectively to control workload.
• The Design, Operation, and Maintenance of Building Systems, Part I—Manage the ongoing operation and maintenance of building systems to maximize building efficiency.
• The Design, Operation, and Maintenance of Building Systems, Part II—Increase occupant safety and comfort while facilitating building efficiency to meet business goals.

Elective course options:
• Asset Management—Make sense of your assets; discover the asset manager’s role, function, and place in real estate and business; and master the ability to outperform competitors.
• Managing the Organization—Learn and understand the impact that you can have on your organization and on the individuals who work for you.
• Real Estate Investment and Finance—Learn to take charge of real estate investments in order to maximize the value of a property.

Flexible Study Method:

BOMI International offers a variety of study methods, allowing learners to develop their professional skill-set, while having the flexibility to choose a course that best fits their schedule and individual learning style.

• Instructor-led Online
• Corporate Onsite Instruction
• Accelerated Review
• Semester-Length Classroom
• Self-Study

Let’s Talk Numbers:

More than 90,000 property and facility management professionals have turned to BOMI International for their continuing education, professional development, and staff training needs.

99% of graduates say that obtaining a credential from BOMI has improved their knowledge of Property/Facility Management.

97% of graduates say that obtaining a credential from BOMI has helped to improve their job performance.

93% of graduates say that obtaining a credential from BOMI has been important to their career.

99% of graduates are satisfied with the currency, relevance, and thoroughness of BOMI’s course content.

- Graduate data based upon a 2016 survey.

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